

PROCUREMENT SOLUTIONS
FOR THE CONSTRUCTION INDUSTRY



CERTIFICATION_

Enabling your business to achieve independent Certification

eclipseprocurement.com

ECLIPSE PROCUREMENT SOLUTIONS WELCOME_

Eclipse Procurement Solutions provide a unique service which enables businesses to achieve independent Certification to the International Standards of Quality Management (ISO 9001), Environmental Management (ISO 14001) and Health & Safety Management (OHSAS 18001) in a timely and efficient manner.

Working with our associate Andrew Foy, we have formal Lead Auditor status and an established track record of working with construction related companies to successfully attain Certification. Employing a structured yet flexible approach, we are able to ensure that management system development fully aligns with the requirements of the relevant standards and more importantly, with the needs of your business.

In addition to the knowledge and skills required to achieve independent Certification, Eclipse Procurement Solutions provides the experience and capability to review your existing systems and develop the proven robust procedures which are required and are appropriate for both your immediate business needs and those moving forwards.

By combining both of these capabilities we are able to offer our clients an exclusive product that not only guarantees Certification but also provides the processes necessary to achieve this and improve your business.



We work collaboratively with business's to maximise the benefits, opportunities, recognition and rewards of certification and offer a practical, clear and concise approach to achieving these internationally recognised standards which can be summarised as simply as follows:

ISO 9001

A focus on quality is fundamental to sustaining long-term business success and opportunity. Accredited certification clearly demonstrates your commitment to deliver business improvement and enhanced customer assurance and satisfaction.

ISO 14001

Accreditation can help an organisation operate in a more cost efficient and environmentally responsible manner with the resultant "green" credentials clearly demonstrating your commitment to understanding, managing and reducing the your business's impact on the environment.

OHSAS 18001

This standard helps organisations put in place demonstrably sound occupational health and safety systems, by providing a framework that helps you: consistently identify and control related risks; reduce the potential for accidents; aid legislative compliance; and improve overall performance.

The benefits of our service include:

- A fixed fee
- Guaranteed Certification
- Full certification usually achieved within 6 to 10 weeks from commencement
- 60% of fees only become payable once audit success has been achieved
- Proven robust procedures which cover all certification requirements and the future needs of changing and growing businesses
- Specialist construction experience to understand what is appropriate for your business
- Best practise documentation, processes and knowledge
- The ability to develop tailored documentation to serve your needs and mitigate any risks
- Minimal impact on your business and resources.
- Attendance during second stage audit

Our approach to obtaining Certification will allow your business to continue running efficiently throughout the process and will ultimately provide you with:

- Improved customer assurance
- Easier management and control
- Enhanced value in the eyes of both your staff and potential customers

ECLIPSE PROCUREMENT SOLUTIONS CERTIFICATION_

We believe that any business seriously committed to customer service and satisfaction can achieve certification quickly and cost-effectively and plans can be rapidly put in place after an initial meeting and review.

The level of detailed involvement from your personnel is decided by you. Although a greater participation results in more ownership being invested in the systems created, the less time will be spent by your staff on other business essentials. One of the fundamental offerings from Eclipse is the ability to provide a combination of consultancy and development which is agreed by both parties prior to any engagement. Whichever route is chosen, our guarantee is that your company will achieve independent certification.

Not all companies choose to have their systems independently audited. To be of value and to be adequately recognised by your customers we recommend that you seek independent certification from a UKAS accredited body (www.ukas.com).

ISO 17021 is the Standard certification bodies must follow for Certification Audits:

A Stage 1 audit seeks to confirm the existence of a documented system addressing requirements of the appropriate standard, and to establish a level of confidence that the auditee has an operating system that meets at least the minimum requirements of the standard in question. Stage 1 will also evaluate the implementation of selected sub-systems such as auditing and improvement.

A Stage 2 audit examines detailed operational elements of the system and determines if the way the system is operating is effective in delivering the overall aims of the organisation as well as satisfying the standard.



ECLIPSE PROCUREMENT SOLUTIONS INTEGRATED MANAGEMENT SYSTEMS_

We can bring you to the point of independent certification for individual systems and also for any combination of 9001, 14001 and 18001, including all three in an Integrated Management System. Similarly, 14001 and 18001 can be “bolted on” to 9001 very quickly with the appropriate commitment to do so.

We also believe that any business, with sufficient resolve, can achieve triple Certification to 9001, 14001, 18001 via an Integrated Management System without prior certification to individual systems. Of course, some businesses prefer to attain individual certification and then go through a process of integration. The choice is yours; it is a matter of time and commitment to be decided by you.

Many organisations cite the benefits of an Integrated Management System:

- Easier to prioritise key company objectives
- Risks are reduced as responsibilities and inter-relationships become clearer and a more concise reporting structure evolves
- With a company working as an integrated whole, operational efficiency is increased and overall performance improved, information flow is streamlined
- Removes duplication, reduces documentation and resources needed to manage the system
- Facilitates and promotes multi-skilling
- Reduces the cost and time of independent audit and certification programmes
- Improved internal collaboration and staff motivation and commitment.

Remember, whatever method you choose to get to your Integrated Management System, we guarantee to get you to independent certification.

HOW?_

- **NO** lectures, no classrooms, no seminars
- **NO** form-filling, no questionnaires
- **NO** jargon
- **NO** paperwork for paperwork's sake
- **NO** one-size-fits-all
- **NO** fitting your business to ISO
- **NO** rigid approach to different business needs
- Personal, face-to-face understanding of your business needs
- Review of your current systems against the requirements of the standards
- Mix of coaching and consultancy, to suit you and agreed with you, to ensure conformance to the Standards whilst keeping your business needs uppermost
- A bespoke system for your business, the Standards decoded and your everyday language used
- Minimal paperwork, creative use of mind-maps, flow charts if appropriate – whatever works for you!

ECLIPSE PROCUREMENT SOLUTIONS BENEFITS_

9001 Benefits

A focus on quality is fundamental to sustaining long-term business success and opportunity. Accredited certification to the internationally-recognised quality management standard, ISO 9001:2008, clearly demonstrates your commitment to quality. The following benefits are those most commonly cited:

- Competitive advantage
- Increased revenue, reduced costs
- Increased customer satisfaction and loyalty
- Increased customer confidence
- Increased access to new customers and business partners
- Differentiation and recognition – proven business credentials
- Improved business performance
- Improved motivation and morale
- Improvement processes
- Performance Measurement and Risk Management.

18001 Benefits

OHSAS 18001:2007 is the International Standard for Occupational Health and Safety Management and provides a framework for its' effective management. Good health and safety performance is no accident and organisations should attach the same importance to the achievement of high standards of OHS management as they do to other key aspects of their business activities. All of the benefits of 9001 are correctly cited for 18001, as well as specific benefits in relation to H&S:

- Demonstrable commitment to occupational H&S
- Clear definition of H&S responsibilities of all personnel
- Structured approach to hazard identification and H&S risk management
- Better safeguard the wellbeing of both your people and your business
- Reduction of accidents, danger and downtime
- Ensure compliance with current H&S legal requirements
- Clear objectives for H&S improvement, with measurable results
- Required assessment and monitoring ensures the reliability of H&S operations
- Improved stakeholder relationships – by safeguarding the health and property of staff, customers and suppliers
- Potential reductions in liability claims and lower insurance premiums.

14001 Benefits

Accredited certification to the globally recognised EMS standard, ISO 14001 is becoming a preferred choice for organisations looking to demonstrate their environmental credentials. An effective EMS certified to ISO 14001 can help an organisation operate in a more cost efficient and environmentally responsible manner. All of the benefits of 9001 are correctly cited for 14001, as well as specific benefits in relation to environmental management:

- Demonstrate your environmental commitment to stakeholders
- Increased awareness and participation in relation to environmental issues
- Improved management of environmental risk
- Identify opportunities for improved environmental performance
- Demonstrate a commitment to achieving legal and regulatory compliance
- Continual improvement drives efficiency and cost reduction
- Potentially lower insurance rates
- Improving relationships with customers and regulators
- Reduction in use of hazardous materials and generation of hazardous wastes.

OUR GUARANTEE_



We are delighted to offer the following guarantee:

Management systems developed by and with us are guaranteed to be capable of achieving independent certification – to ISO 9001, ISO 14001 or OHSAS 18001, or any combination of the three – by a UKAS accredited certification body, allowing you to maximise the benefits of Certification.

ECLIPSE PROCUREMENT SOLUTIONS

Studio G2 / Battersea Studios / 80 Silverthorne Road / London / SW8 3HE
tel: **0208 634 5810**

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